

Recommended Readings on Coaching

Co-active Coaching, by Laura Whitworth, et. al.

Be Your Own Coach, by Barbara Braham and Chris Wahl

Executive Coaching with Backbone and Heart, By Mary Beth O'Neill

Difficult Conversations, by Douglas Stone, Bruce Patton, and Sheila Heen

Leadership and the Art of Conversation, by Kim Krisco

Holding the Center, by Richard Heckler

Coaching: Evoking Excellence in Others, by James Flaherty

The Extraordinary Leader, by Zenger and Folkman

“What Makes a Leader?” by Daniel Goleman, Harvard Business Review

“Teaching Smart people How to Learn” by Chris Argyris, Harvard Business Review

“The Leader of the Future” by William C. Taylor (down load from Fast Company archives, www.fastcompany.com/online/25/heifetz.html)

“You can do anything—but not everything,” by Keith H. Hammonds (download from Fast Company archives, www.fastcompany.com/online/34/allen.html)

“Do you Have the Will to Lead?” by Polly LaBarre (download from Fast Company archives, www.fastcompany.com/online/32/koestenbaum.html)

“The Power of Pause” by Laura Divine (find at, <http://leadership.gc.ca>)

“The Power of Words” by Harriet Rubin (download from Fast Company archives, www.fastcompany.com/online/21/flores.html)

The Leadership Challenge, by Kouzes and Posner (especially good to get clear distinctions of leadership)

Leadership From the Inside Out, by Kevin Cachman (excellent study and exercises related to authenticity, congruence, mastery, etc.)

Lincoln on Leadership, by Phillips (excellent way to understand leadership through the wisdom of Abraham Lincoln)

Masterful Coaching Fieldbook, by Robert Hargrove (especially good for people working with teams, or as team leaders)

Stopping, by Kundtz (especially good to help yourself and your clients learn about balance)

Corporate Mystic, by Hendricks (beautiful, clear, simple explanations and exercises for leaders)

The Art of Possibility, by Zander (excellent examples of working from strength, inspiration, inner knowing, and appreciation)

How The Way We Talk Can Change The Way We Work, by Robert Kegan and Lisa Laskow Lahey (another book by Harvard researchers that looks at language and how it creates reality, and how this works in business)

Generations at Work, by Ron Zemke, Claire Raines, and Bob Filipczak

Geeks & Geezers, by Warren Bennis

House of Belonging, by David Whyte

Knowledge for Action, by Chris Argyris

You are What You Say, by Matthew Budd and Larry Rothstein

Make It Count, by John Kotre, Ph.D

Masterful Coaching, by Robert Hargrove

The Heart of Coaching, by Thomas C. Crane

The Power of Now, by Eckhart Tolle

Good to Great, by Jim Collins, et.al.

The Team Handbook: How to Use Teams to Improve Quality, by Peter R. Scholtes and other contributors

The Art of Framing: Managing the Language of Leadership, by Gail T. Fairhurst and Robert A. Sarr

The Art of Possibility, by Benjamin Zander

Leadership on the Line, by Heifetz and Linsky

Primal Leadership, by Daniel Goleman, et. al.

“Leadership that Gets Results” by Daniel Goleman, Harvard Business Review, March/April 2000

“Success Secret: A High Emotional IQ” by Anne Fisher, in Fortune, October 26, 1998

“The Work of Leadership” HBR Jan-Feb 97 article by Heifetz, reprint # 97106

“Primal Leadership, the Hidden Driver of Great Performance,” HBR article Dec 2001 by Goleman, reprint #R0111C

“Level 5 Leadership” – HBR Jan. 2001 article by Jim Collins, reprint #R0101D

”The Making of a Corporate Athlete”—HBR article Jan 2001 (Jim Loehr & Tony Schwartz), reprint #R0101H

The Conversations We Have”—Laura Divine & Joanne Hunt, <http://leadership.gc.ca> - click on “coaching connection” “Documents/articles” and there you will find it.

“Coaching Essential Competencies for Leaders” – Laura Divine & James Flaherty, <http://leadership.gc.ca> – click on “Coaching connection” “documents/articles” and there you will find it

“A Career in crisis” –Pamela Pritchard, <http://leadership.gc.ca> – click on “coaching connection” “documents/articles” and there you will find it